



Swimming

with the big fish

SME MATCHMAKER SERVICE

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Unlocking maximum socioeconomic value from strategic SME procurement

Dominic Doig FRICS MACostE
Managing Director, Solomons Europe

Claire Louise Chapman FICRS
Director, The Shared Value Business



**WEDNESDAY 13TH
SEPTEMBER 2023
4.30PM-6.30PM**

(presentation takes place 5pm-6pm)

**THE GENERATOR
THE ENGINE ROOMS
AT BIRCHWOOD PARK,
101 FARADAY STREET
RISLEY, WARRINGTON
WA3 6YN**



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THE PRESENTATION

Both Claire Louise and Dominic are passionate about the positive commercial and socioeconomic impact effective use of local SME supply chains can achieve, striving to shift the mindsets of clients and contractors to truly understand that delivering economic and social value are not mutually exclusive.

Dominic will discuss how this is being evidenced through an SME matchmaking service being delivered by Solomons Europe for the Programme and Project

Partners (PPP) collaboration at Sellafield, which is making real waves in Cumbria and beyond. Claire Louise will bring her insight and expertise in ensuring optimal socioeconomic impact can be realised in tangible and measurable ways through agile and disruptive approaches that inspire more enabling models of procurement.

This presentation will hopefully inspire you to think differently and create more ambitious and inclusive procurement strategies that will unlock greater value on your next project.

SPEAKER PROFILES

Dominic Doig FRICS MACostE

Managing Director, Solomons Europe

Dominic Doig is a Quantity Surveyor, entrepreneur and passionate advocate for positive change in the construction industry. A Fellow of the Royal Institute of Chartered Surveyors (FRICS), he has vast experience supporting major clients and contractors delivering some of the largest, most complex and high-profile projects taking place in the UK.

With a steely focus on ensuring these projects benefit everyone in the supply chain, along with local communities, he has a knack for turning big ideas into practical solutions, as demonstrated with his work on the Swimming with the Big Fish concept and SME Matchmaker Service, along with the TeesSMEs alliance in the North East.

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Claire Louise Chapman FICRS

Director, The Shared Value Business

Claire Louise is the founding Director of The Shared Value Business, which was created to help support businesses and social enterprises create effective, long lasting societal change in the way they deliver contracts. The team supports enterprises of all sizes to apply appropriate, measurable social value within their tendering processes and provides training support to assist the wider supply chain in responding to these requirements to ultimately win work.

As a member Fellow of the Institute of Corporate Responsibility and Sustainability, and a Social Impact practitioner, she is able to share her skills and knowledge to bring to life the practicalities of embedding socioeconomic benefit in measurable and impactful ways.

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