



Swimming
with the big fish
SME MATCHMAKER SERVICE

Helping high-performing SMEs to secure high value,
long-term framework contracts on major projects



HERE'S THE AGENDA FOR QUARTERLY CONNECT 7

Quarterly Connect 7 will focus on our SME community with real opportunities of work via PPP due to being either:

- named in KDP bids
- having 'Heads of Terms' in place
- working towards a long term Framework
- already having a Framework in place, or
- being able to support PPP and other SMEs directly

The meeting will provide updates including PPP's current programme of work and pipeline, and the emerging KDP 'Three Year SME Strategy Plans' and objectives.

A key output for PPP is to meet their 'Critical Success Factors', by working with SMEs to unlock their potential, including socio-economic benefits. We will provide our Matchmaker plan to help ensure this happens. There will be PPP, Matchmaker and KDP representatives in attendance, as well as other Matchmaker SMEs.

10.00am	DOORS OPEN
10.15am	SELLAFIELD UPDATE James Fennell, Head of Commercial, PPP Client
10.30am	PPP COMMERCIAL UPDATE John Rossiter, Programme and Project Partners
10.45am	MATCHMAKER UPDATE Dominic Doig and Ewan Peacock, Solomons Europe
11.15am	PPP UPDATE Duncan Elliott, Programme and Project Partners
11.30am	DISCUSSION AND FEEDBACK
12.00pm	LUNCH FOLLOWED BY NETWORKING
3.00pm	MEETING CLOSE

There will be ample chance to catch up with speakers on the issues they cover during the day. We will also have break out rooms available for more discreet discussions.



If you have any questions, please contact Hazel Duhy at
hazel.duhy@solomonseurope.co.uk



Tuesday, 15th October, 2024
Doors open from 10.00am to 3.00pm (buffet lunch included)



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